

CHANGE LIVES. MAKE DREAMS.

2024

WWW.DREAMALIVEINC.ORG

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# MESSAGE FROM OUR PRESIDENT & CEO



Welcome to our 2024 Annual Report. As we reflect on the past year, we are reminded of our unwavering mission: to change lives by mentoring youth toward career paths. At our core, we are dedicated to building authentic, lasting relationships that help youth in Indianapolis discover their career dreams and connect to the paths that will lead them to success. We take pride in serving as the bridge between passionate companies, community leaders, and the next generation of workforce leaders.

What sets DA apart is our ongoing commitment to youth mentorship. We walk alongside our students from 6th grade through high school, providing daily support in schools and after-school programs. This year, we expanded into three new Indianapolis Public Schools, growing our reach from 1,100 to 2,400 students. We provided over 19,000 hours of mentoring—a 33% increase from last year—and saw remarkable outcomes: a 99% high school graduation rate, a 3.27 average GPA, and a 91% reduction in suspensions among our scholars compared to their peers. These achievements reflect the power of our unique model, which integrates community, companies, and volunteers into every step of the journey.

We also experienced significant growth as an organization. We added three new full-time staff members, multiple part-time staff, and one new board member. Additionally, we earned accreditation from the United Way of Central Indiana - a true testament to the excellence of both our outcomes and our organizational development.

While we've made great impact, there's still work to be done. Our vision is to reach every IPS school by 2026, ensuring that every youth has access to opportunities that elevate their futures. To those of you who already advocate for DA, thank you for your continued investment. To those new to our mission, we invite you to join us in making our vision a reality. Whether through volunteering, donating, or partnering with us, your involvement will make a lasting difference. Together, we can continue to change lives and empower the next generation to thrive.

With Gratitude,

Eric Müller DREAM Alive President & CEO

DREAM Alive seeks to break the cycle of poverty by helping youth discover career paths and mentoring them from sixth grade until high school graduation.

### THEORY OF CHANGE

### **CHALLENGE**

Generic & Systematic Poverty

### **POPULATION SERVED: YOUTH**

Ages 12-20 Attending Partner Schools High Free and Reduced Lunch Rates High Crime Neighborhoods

### **On-Site Mentoring** 250 hours during school and after school

**EQ** Development 100 hours building

**Career Exposure** 50+ hours of career trips each year

### **SHORT-TERM OUTCOMES**

emotional intelligence (EQ)

- More likely to graduate
- More interest in college
- More aware of career paths
- Achieve higher grades
- Less likely to be involved in violence
- More likely to succeed & be a leader
  - Gain a vision for future
- Aware of their community

### Mentoring

2-4 hours per month during school hours

School lunches with staff & volunteers

1-on-1 mentoring with local professionals 4+ hours per month

Monthly social events

DA partners deeply with Elevate to enroll DA scholars in Elevate's state-accredited elective classes and out of school high school programming, thus creating a 6-12th grade pipeline of mentoring together.

### Career/College Prep

Career workshops throughout school year

College & HBCU overnight trips annually

College prep work & scholarship assistance

### SHORT-TERM OUTCOMES

• High School Graduate

College/Career/Military Ready

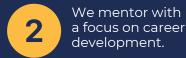
### **LONG-TERM OUTCOMES**

Large Professional Network
 Full-Time Career
 Increased Wealth Earnings

# **WHAT SETS US APART**

DREAM Alive is a mentoring organization, focused on developing authentic, long-term, deep relationships with youth, and equipping youth to find and achieve their career dreams. Here are the three very distinct ways that set us apart:

We mentor youth for 7 continual years, at school sites.

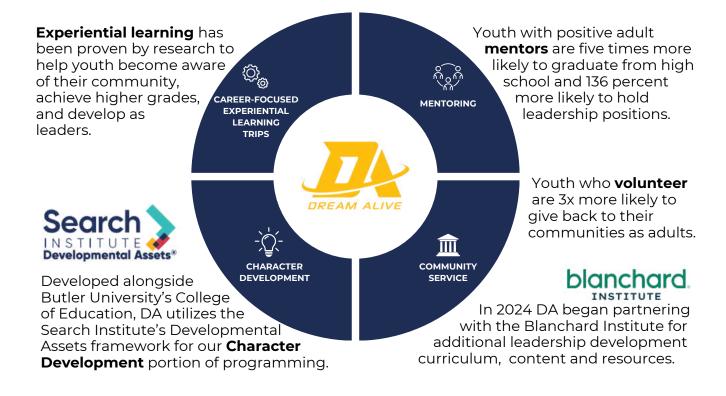


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We integrate companies, community partners & volunteers deep in programming.

# RESEARCH BASED FRAMEWORK

DA's programming helps youth build a career path, develop soft skills, and create a professional network before high school graduation. Our research-based program equips youth with the tools to achieve their career dreams while combining mentoring, career development, character development, community service and experiential learning.



# WHO WE SERVE





### 6th-12th GRADE STUDENTS

across 5 middle schools and 3 high schools



95%

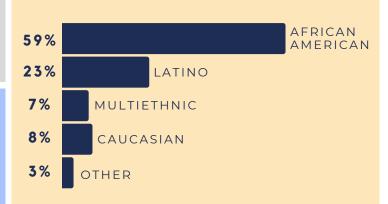
of scholars at or below poverty level



95%

of scholars live in high-crime neighborhoods

### **ETHNICITY**





# **2024 YEAR IN REVIEW**



19,774 **PROGRAM HOURS** 

33% increase from previous year



**SCHOLARS** 27% of school enrollment

99%

**High School** Graduation Rate for Scholars Who Complete DA Program (Since 2011)

94%

Class of 2024 Students in College, Military or Career **Immediately** After Graduation



**32** Class of 2024 Graduates

DREAM Alive is a lifesaver and a game changer for our students and community. The program affords students the opportunity to obtain experiences beyond their community and open doors that they were unaware existed. DREAM Alive is an imperative partnership in developing the whole child here at Arlington MS.

- Dr. Iesha Billups Arlington Middle School Principal FIELD TRIPS





CAREER **EXPERIENCE TRIPS** 



COLLEGE

**EXPERIENCE TRIPS** 



130 COMMUNITY **PARTNERS** 



**OLUNTEERS** 



VOLUNTEER **HOURS** 



**MENTORS** 

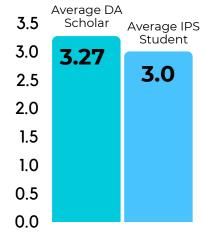
# **MEASURING OUTCOMES**



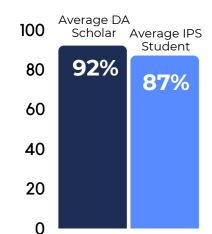
My favorite thing about DREAM Alive is doing good things that help out other people. I love seeing the happiness all around."

-Naylah, DREAM Alive scholar at Paramount Middle School

# COMPARING GRADES



# COMPARING ATTENDANCE





# **MEASURING OUTCOMES**

Below are key insights from our 2024 biannual assessment of DREAM Alive scholars. These responses highlight the program's impact and help us refine our approach, with a noticeable focus on mental health as a result of increased developmental support.

of scholars say that they feel like they belong at **DREAM Alive** 

96%

of scholars say that DREAM Alive connected them with mentoring relationships

of scholars say that DREAM 96% Alive increased their desire for a career



I feel good about myself.

80%

I believe my life has a purpose.

I am optimistic about my future.

84%

I can resist negative peer pressure and dangerous situations.

82%

I want to do well in school.

92%

I believe it's very important to help others.

88%





# **SCHOLAR STORIES**

Positve. Powerful. Life-Changing.



Just to be a faithful presence in a student's life has so much more impact than you realize.

- Julia, DREAM Alive Mentor



## **GABBY**

During her sophomore year of high school, Gabby met her mentor, Julia. Since this was during the era of COVID, Gabby and Julia had to meet virtually for the first several months. When they were finally able to meet in person, Gabby said that "it was just so refreshing; Julia was like meeting a friend who you haven't caught up with in a long time and they just want to hear everything you have to say." At one point, Gabby confided in Julia that she was sexually assaulted by someone she trusted. Gabby said that Julia was so kind, compassionate and understanding that she felt like she could tell her anything. "Julia helped propel me forward during a time I felt so stuck." Watch Gabby's Story Here.



## **DAMICO**

Damico, a DREAM Alive sophomore at Warren Central High School, was recently praised this past Thanksgiving by his coach for showing remarkable growth from last year to this year. He has made a complete turnaround with his class grades and has also made huge strides with his anger management. He is also keeping himself busy outside of school and actively participating in flag football and wrestling.



## **JEMIMA**

After participating in a job shadowing experience at American Structurepoint last summer, Jemima decided to apply and join the company as an intern. Now working 2-3 days per week, she is honing in her stem skills, embracing the principles of engineering, and paving the way for her future success.

# **VOLUNTEER WITH US**

Join us in life changing work by volunteering with our nonprofit, where you'll help youth discover their career dreams and connect them with real world opportunities. With our streamlined approach, individual volunteers and companies can easily make a lasting impact on both the community and the next generation of talent. Click here to fill out a volunteer interest form.



### **PROGRAM VOLUNTEERS**

At both the middle school and high school level, we need volunteers to meet with our scholars after school to build relationships, teach lessons on various topics and have fun with scholars.



### **LUNCH MENTORS**

Want to develop a mentoring relationship with one of our scholars? Come alongside our students during their lunch hour and build relationships with them as they navigate through their high school years.



### **SPECIAL EVENTS**

DREAM Alive hosts special events each year and volunteers are needed to help them run smoothly.

- DREAM Christmas
- DREAM Awards
- DREAM Makers Fundraiser



### **COLLEGE ROAD TRIPS**

Our programming team takes a group of 50+ high school students on two college road trips each year to explore various colleges. We need volunteers to help chaperone these 2 night, 3 day trips.



### **CAREER FIELD TRIPS**

We believe dreams are created by exposure to new experiences and ideas. Volunteer with us by hosting a 1-hour field trip at your company with our scholars to teach them about the career paths at your company.



### **SUMMER CAREER CAMPS**

For the month of June, DA leads summer career camps for our scholars from 6th through 12th grade. We are looking for organizations to host job shadowing opportunities, career trips, and for individuals to come speak at our camp.

# **2024 EVENTS: DREAM AWARDS**

Racing To A Bright Future.







Our 2024 theme "Racing to a Bright Future" was once again held at the Indiana Farm Bureau Football Center's Gridiron Hall, where we had the pleasure of recognizing 32 DREAM Alive scholars for graduating from high school and completing 6 continuous years of DA programming.

In addition, we recognized several companies and individuals who had a sizable impact in our scholars lives during the 2023-2024 school year.

Senior scholars were presented with a framed certificate and backpack full of donated goodies including a refurbished laptop from Bastian Solutions and a brand new pair of Nike sneakers from A New Shoe Day. We couldn't be prouder of our graduates!

28

Honorable awards were distributed to members of the DA community, including corporate partners, donors, volunteers and staff.

**32** 

DREAM Alive scholars recognized for graduating from high school and completing 6 continuous years of DA programming.

# **2024 EVENTS: DREAM CHRISTMAS**

2024 Marked our 20th Annual DREAM Christmas Celebration.

More than 600 guests attended our 20th Annual DREAM Christmas on Wednesday, December 4th, 2024. The Pacers were kind enough to host us at Gainbridge Fieldhouse and we added some new festive activities to the evening, including airbrush tattoos and old-school video games.

In addition to the DREAM Christmas celebration, our scholars participated in a budgeting workshop, a shopping day at Meijer and a gift wrapping event at one of our corporate partners' offices. Our scholars learned the true meaning of Christmas by giving back to others.

### Watch a video that highlights what DREAM Christmas is all about.





181 scholars participated



155 shopping & event volunteers



18 corporate event sponsors





1 budgeting workshop



3 shopping days



8 wrapping parties











# IN THE NEWS: DA EXPANDS TO 3 ADDITIONAL MIDDLE SCHOOL SITES



In August of 2024, DREAM Alive added three new IPS middle school sites to our programming: Northwest, Howe and Longfellow Middle Schools.

Since school began in August, DA has served 574 students across all three schools and conducted 4,468 hours of programming, including more than 600 hours spent on college road trips with 6th grade students.

DA staff have experienced and overcome many challenges during the first semester of the year including the changing school hours, new principals, building relationships, and community unrest. Throughout all of these challenges, DA has adapted to meet the needs of the community, school, and students. DA is excited to see how these new sites continue to grow in the second semester of the 2024-2025 academic year and beyond.









# IN THE NEWS: DREAM ALIVE BECOMES UNITED WAY ACCREDITED

The United Way of Central Indiana has added DREAM Alive to its network of accredited community organizations. Accreditation allows nonprofits to apply for all United Way grant funds and access resources, training and support to grow their organizations. DREAM Alive was one of two local nonprofits to receive accreditation.

"We are humbled and grateful to join the United Way family. The opportunity DREAM Alive now has to learn, develop and grow from the support of United Way of Central Indiana will help us to better serve our community together," said Eric Müller, President and CEO of DREAM Alive.

This is a major milestone for DREAM Alive, and we are looking forward to the opportunity we have to better serve our community through our new partnership with the United Way.

With the addition of DREAM Alive, United Way now has 90 accredited community organizations across its seven-county service area.



### READ THE FULL PRESS RELEASE HERE.



# IN THE NEWS: DA WELCOMES 4 NEW **FACES TO THE DREAM TEAM**

DREAM Alive welcomed three new staff members and one additional board member to the team in 2024.

With our expansion to three new middle schools, there was a need to have a dedicated staff member present at each site.

Derian Parker had been working part-time on the programming team and was promoted to a full-time role. He is now the Site Director at Northwest Middle School.

Joy Gayflor was also on the part-time programming team and was offered a full-time role as the Site Director at Longfellow Middle School.

As DA continues to grow, it's becoming more critical to have a dedicated staff member manage our data and grants. Nicole Watkins was hired to write grants and share data through numbers and storytelling.

Suzanne Gaidoo joined the DA team as the 9th board member. Suzanne is an Assistant General Counsel with Calumet Specialty and specializes in nonprofit law.

We are thrilled to add each of these new faces to the DRFAM Team!



SITE DIRECTOR NORTHWEST M.S.



SITE DIRECTOR LONGFELLOW M.S.



**GRANT & IMPACT** DIRECTOR



**DREAM ALIVE BOARD MEMBER** 

# IN THE NEWS: DA PARTNERS WITH THE CITY OF INDIANAPOLIS



DREAM Alive was awarded a \$248,278 grant through the City of Indianapolis' Elevation Grant Program, to support our programming efforts that target violence reduction.

In early 2024, with the help of this grant, DA scholars at Arlington Middle School experienced a 344% decrease in suspensions before entering DA compared to after participating in DA. Additionally, at least 95% of DA scholars were not involved in any violence at all during last school year.

The current Elevation grant has served over 900 students so far and has potential to reach double that number in the remainder of the school year.

DA is extremely thankful to the City of Indianapolis and the Indianapolis Foundation for their support and technical assistance as we navigate ways to continue to postively impact violence reduction in our community.



# **MEET THE TEAM**



**PRESIDENT & CEO** 



**STEPHEN SMITH** 

**VICE PRESIDENT OF PROGRAMS** 







JILL PATRICK

**VOLUNTEER ENGAGEMENT DIRECTOR** 



**GRANT & IMPACT DIRECTOR** 



**KEON DOWDELL HIGH SCHOOL DIRECTOR** 



**ANDY CONRAD** 

**HIGH SCHOOL DEVELOPMENT DIRECTOR** 



**DESTINEY LEE** 

MIDDLE SCHOOL **DIRECTOR** 



SIERRA TWIGG

MIDDLE SCHOOL SITE DIRECTOR



MIDDLE SCHOOL SITE DIRECTOR



**DERIAN PARKER** 

MIDDLE SCHOOL SITE DIRECTOR



JOY GAYFLOR

MIDDLE SCHOOL SITE DIRECTOR

# **BOARD OF DIRECTORS**



### **TARIK GLENN, FOUNDER & PRESIDENT EMERITUS**

Deputy Director of Operations and Strategic Initiatives, University of California, Berkeley

### **CHARLES AKINBOLA, BOARD PRESIDENT**

Assistant Vice President of Talent Development, Elements Financial

### JEFF JOYCE, BOARD TREASURER

Treasurer, Chief Financial Officer, North Salem State Bank

### **BRANDON HIMES, BOARD SECRETARY**

Assistant Truck Branch Manager, Enterprise

### MATT CONRAD, BOARD EX-OFFICIO

Attorney, Frost Brown Todd

### **KIM BORGES**

Vice President, Marketing & Public Relations, Regions Bank

### **SUZANNE GAIDOO**

Assistant General Counsel, Calumet, Inc.

### **PATRICIA SHUNK**

Director of Global Order Management & Billing, Genesys

### **JOHN SIEFER**

Retired Senior Director of Internal Audit, Citizens Energy Group

# FINANCIAL STATEMENT

**TOTAL DONATIONS RECEIVED** 

**TOTAL OPERATING EXPENSES** 

\$1,192,250

VS

\$1,128,874



**ADMIN** 

4%

**PROGRAM** 

96%

### **MENTORING COST**

\$460

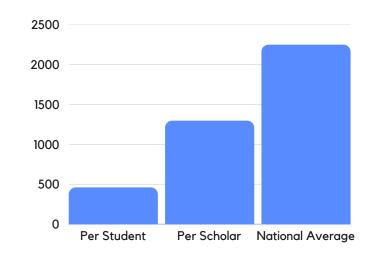
**PER STUDENT** 

\$1296

**PER SCHOLAR** 

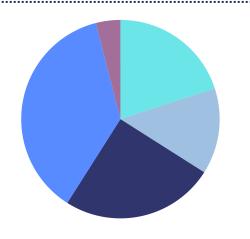
\$2248

**NATIONAL AVERAGE** 



### **SOURCES OF DONATIONS**

- FOUNDATION/GRANT SUPPORT = 37%
- GOVERNMENT/CITY SUPPORT = 25%
- **CORPORATE = 20%**
- INDIVIDUALS = 14%
  - INVESTMENTS = 4%



# **SUPPORT DREAM ALIVE**

# DONATE

Invest in our program. You can choose a one-time or monthly donation to help us change lives.



# **HOST A CAREER TRIP**

Get your company involved by providing a one-hour career trip for our scholars.

**MENTOR** 

Become a mentor or program volunteer. Build meaningful relationships with our scholars.





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317.762.6353



info@dreamaliveinc.org



### DREAM ALIVE LEADERSHIP

Charles Akinbola, Board President Tarik Glenn, Co-Founder & President Emeritus Eric Müller, President & CEO

### **DREAM ALIVE STAFF**

Eric Müller, President & CEO
Stephen Smith, Vice President of Programs
Claire Bastian, Director of Operations
Jill Patrick, Volunteer Engagement Director
Nicole Watkins, Grant & Impact Director
Keon Dowdell, HS Director
Andy Conrad, HS Development Director
Destiney Lee, MS Director
Adriana Hernandez, Site Director
Sierra Twigg, Site Director
Derian Parker, Site Director
Joy Gayflor, Site Director

### DONORS

### THE LEGENDS (\$20,000+)

American Structurepoint Arthur Dean Family Foundation Bill & Nan Bastian City of Indianapolis - Elevation Violence Prevention Grant Helmer Inc Lilly Endowment - Strengthening Youth Programs Initiative NBA Foundation Nina Mason Pulliam Trust Regions Foundation Rogers Family Foundation TCČ The Glick Fund The Indianapolis Colts The Indianapolis Foundation

### DONORS

Watson Family

### THE ELITE (\$5,000-\$19,999)

Anonymous Donor Belden Central Indiana Community Foundation Circle Financial Planning City of Indianapolis: CDBG Delta Faucet Company Enterprise Finish Line Foundation First Merchants Bank Glenn Family **MCCOY** Merchants Foundation MERL **MIBOR** NFL Foundation Progressive Insurance Summer Youth Program Fund TJX Foundation TriPhase Technologies Verizon

### **BOARD OF DIRECTORS**

Charles Akinbola Kim Borges Matt Conrad Suzanne Gaidoo Tarik Glenn Brandon Himes Jeff Joyce Patricia Shunk John Siefer

## YOUNG PROFESSIONAL BOARD

Jodeci Byrd Caleb Hawks James Peterson Cameron Shepherd Devonte Harpool

### DONORS

### THE CORE (\$1,000 -\$4,999)

Bastian Solutions Bigger Than Sneakers Burks Family Foundation Card & Associates Central Supply Company Elements Financial Indiana Pacers Midtown North Salem Bank Roche Ryan Fireprotection Shunk Family SME **SMPS** Trane Technologies Trifectom Two Oaks Fund

### SCHOOL PROGRAM PARTNERS

Arlington Middle School Arsenal Technical High School Longfellow Middle School Howe Middle School Indianapolis Public Schools Northwest Middle School Paramount Middle School Purdue Polytech High School Shortridge High School

### **CONTINUED EDUCATION PARTNERS**

Ball State University
Butler University
Depauw University
Indiana State University
Indiana University
Indiana Wesleyan University
IU Indy
Ivy Tech Community College
Marian University
Purdue University
St. Joseph's College of Marian University
University of Indianapolis
University of Southern Indiana



### **CORPORATE PARTNERS**

American Structurepoint

**Bastian Solutions** 

Belden

**Bottleworks Hotel** 

**Brick & Ember Outfitters** 

Built to Succeed

Card & Associates

Central Security & Communications

Central Supply Company

Chick-fil-A (Southport & At-the-Crossing)

Circle Financial Planning

Citizens Energy Group

Conner Prairie

Corporate

**CUMMINS** 

Delta Faucet Company

DeveloperTown

Elate

Elements Financial

**Emmis Communications** 

Encore Sotheby's Carmel

Enterprise

First Merchants Bank

FullStack PEO

Google

Gregory & Appel Insurance Group

Heartland Film

Homelight

Hoosier Heights Indianapolis

IBEW Local 481

Indiana Pacers

Indianapolis Colts

Indianapolis Fire Department

Indianapolis Indians Charities

Legends Global

Marian

Markle ReWork Alliance

McGowan Insurance Group

Meijer (North Keystone)

Merchants Bank

**MERL** 

Midtown

MISO

**Money Concepts** 

Müller Lawncare

Myriad Health + Fitness

National Bank of Indianapolis

National Football League

NFP

Protective Insurance

Radio One

Regions Bank

Republic Waste Services

Roche

Ryan Fireprotection

Salesforce

Schmidt & Asscociates

SME

**SMPS** 

Soma Downtown

Stimulus, LLC.

Supply Kick

TCC

### **CORPORATE PARTNERS (CONT'D)**

Thompson Thrift

TJX

Trane Technologies

Trifectom

Triphase Tech

UPS

Verizon

### **FOUNDATION & GRANT PARTNERS**

Arthur Dean Family Foundation

Central Indiana Community Foundation

City of Indianapolis

Glick Philanthropies

Indianapolis Foundation

Lilly Endowment Inc

MIBOR

NBA Foundation

Nina Mason Pollium Trust

Regions Foundation

Rogers Family Foundation

The Thurston Foundation

TJX Foundation

United Way of Central Indiana

### NON-PROFIT PARTNERS

A New Shoe Day

**Dress for Success** 

Elevate Indy

Felege Hiywot Center

Indiana Latino Institute

Indiana State Museum Latinas Welding Guild

Mary Rigg Community Center

New Shoe Day

Outreach Inc.

Patachou Foundation

**Shepherd Community Center** 

Str8Up Ministries

St. Vincent Depaul

The Indy 500 Festival

Teachers Treasures

Walker Family Foundation

MCCOY

Bigger than Sneakers



